

Marcinkiewicz Co. Inc.

593 SE 1st Avenue

Canby, Oregon 97013



**“Put Your Money Where Your
Mouth Is!”™**

- Joe Marcinkiewicz

Dear *Store Owner*,

The Marcinkiewicz Co. Inc. is committed to the education of today's young musicians. It is our goal to provide the highest quality equipment and services for students in all stages of their development. The Marcinkiewicz Co. Inc. has a **SERVICE** based program which helps students play easier and in-tune. **At no expense to you**, Marcinkiewicz Co. Inc. will visit your local schools and conduct a mouthpiece fitting.

What is a mouthpiece fitting?

There are many ideas regarding mouthpiece sizes. Tradition would have us believe that the mouthpiece that came with the instrument is the right size for the individual; nothing could be further from the truth. What works for one, may not work for another. This is why we make direct contact with the individuals through the schools. Our knowledgeable staff assists the student in selecting a mouthpiece that is not only **comfortable, efficient, easier to play**, and superior in **quality**, but also helps the player play **in-tune**.

We provide this service at **no charge** to the school, and students are under no obligation to buy at any time. All they have to do is schedule us in and we do all the work. If a student or the school should choose to purchase a Marcinkiewicz™ mouthpiece at this time special arrangements will be made. **This offer is good for only two weeks from the time of the fitting.** In this way, we can introduce our product into the schools and **promote your store as a sponsor/distributor** of Marcinkiewicz Co. Inc. products. We would also like to have you represented at the time of the fitting. Feel free to contact our office for more information.

When participating directly in this program, you must carry Marcinkiewicz Co. Inc. mouthpiece products; then we can help strengthen your store's relationship with your local schools by meeting their needs, while relieving your store from stocking a complete inventory of mouthpieces since our representative will carry a full selection. However, we suggest you carry an inventory of the most popular models of mouthpieces. Each student who participated in the fitting will be listed on our order form with his/her mouthpiece selection. Our representatives will have all the correct paper work. Any mouthpieces selected during the fitting will then be ordered and either distributed by Marcinkiewicz Co. Inc. or shipped to your store for the students to pick up. Any compensation will be sent to you in the form of a credit voucher to be applied to your next order. Remember, we do **all** the work of the fitting.

Our ability to give students a **choice** in all stages of their development is important. As reed players grow stronger, so does the strength of their reeds. They have a **choice** and so should the brass player. As the player grows, so must their equipment, and you as the store owner/distributor should have the mouthpiece for them when they need it. By ordering and stocking Marcinkiewicz™ mouthpieces you are **contributing to the future of our young musicians** by providing the best quality mouthpiece's possible.

Sincerely,

Joseph Marcinkiewicz,
President, Marcinkiewicz Co. Inc.

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