

Marcinkiewicz Co. Inc.

593 SE 1st Avenue

Canby, Oregon 97013



**“Put Your Money Where Your
Mouth Is!”™**

- Joe Marcinkiewicz

Dear *Band Director*,

There are many ideas regarding mouthpiece sizes. Tradition would have us believe that the mouthpiece that came with the instrument is the right size for the individual; nothing could be further from the truth. What works for one, may not work for another.

The Marcinkiewicz Co. Inc. is committed to the education of today's young musicians. It is our goal to provide the **highest quality** equipment for students in **all** stages of their development. In our unfair world of budget cuts, and economic change, the Marcinkiewicz Co. Inc. has a **FREE** service based program to help your brass players play **easier** and **in-tune**.

As the player grows, so must their equipment. For example, as reed players grow stronger, so do the strength of their reeds. They have a choice and so should your brass players. You as the band director will have a major role in providing the correct equipment for your students. **At no expense to you**, the Marcinkiewicz Co. Inc. would like to visit your school to conduct a mouthpiece fitting.

What is a mouthpiece fitting?

The Marcinkiewicz Co. Inc.'s ability to give students a **choice** in all stages of their development is important; this is why we personally connect with the player and in a timely manner discuss their individual needs. Our knowledgeable staff assists the student in selecting a mouthpiece that is not only **comfortable, efficient, easier to play**, and superior in **quality**, but also helps the player play **in-tune**. We provide this service at **no charge** to the school, and students are under no obligation to buy at any time. All you have to do is schedule a time for us to visit and we do **all** the work. Allow 1-4 weeks for delivery after moneys are received.

If a student or the school should choose to purchase a Marcinkiewicz™ mouthpiece at this time, special arrangements will be made. This offer is good for only **two weeks** after fitting. Our system has been set up to put you, the band director in charge. It is your responsibility to collect money from your students and send in the completed order form to Marcinkiewicz Co Inc. We will provide all necessary paperwork and forms for your convenience. Our staff will also take time to explain the procedure and ensure there is no confusion.

This **special offer** makes **quality** and **choice** attainable for students and you, the director. So please feel free to contact us today, especially if you have questions, and we will put you in touch with one of our factory representatives to arrange your fitting.

Sincerely,

Joseph Marcinkiewicz,
President, Marcinkiewicz Co. Inc.

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"Put Your Money Where Your Mouth Is!"™ -J.M.

"Thank you for doing a mouthpiece fitting. My students are excited about how easy it is for them to play and be in tune. The improvement was immediate, and the blend is incredible. Thanks so much for this great service."

Paul Cline, Director
Woodland High School
Woodland, Washington

"My students are so excited about the new mouthpieces that they are actually practicing! I hear improvement in tone, pitch and range already. This is a great service! Thanks. Battle Ground High School appreciates you!"

Greg McKelvey, Director
Battle Ground High School
Battle Ground, Washington

"My students found immediate improvement in their tone quality and ease of play. I myself have switched to Marcinkiewicz."

Rick Tippets, Director
Lakeridge High School
Lake Oswego, Oregon

"Wow, what a difference you and your company have made for my students. Pitch center and tone quality have improved greatly. Thanks for the individual time and care you gave to each and every student. This is a service that every director should know about! Thanks again."

Craig Gustafson, Director
Kelso High School
Kelso, Washington

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